



GoAnywhere Customer Success Story



GO ANYWHERE™

Managed File Transfer by Linoma Software

Industry: Education

Company: Penn Foster Career College



GoAnywhere Schedules and Manages Thousands of Daily Projects

No one understands the importance of protecting confidential data better than those in education who deal with strict policies governing student privacy.

The challenge is even more daunting as a popular distance education university serving students all over the world.

“Our students can study anytime, anywhere, and our systems always have to be up,” explains Rob Bruno, Chief Technology Officer at Penn Foster. “Changing or moving data between different learning management systems and content management systems, pulling it all from a variety of applications is critical.”

Finding the right solution for the complexity and volume of data transfers across multiple platforms and within disparate applications, Bruno looked at several options.

“The ones we reviewed were very complicated and seemed designed more for those at the programming level,” Bruno said, “and we found the monitoring and built-in scheduling to be lacking. We’d have to get into multiple products and stack them on top of each other.”

Then Bruno tested Linoma Software’s GoAnywhere Managed File Transfer suite.

“GoAnywhere was very economically priced and we got an enormous amount of horsepower within the product,” Bruno said. “In comparison with what we had to

go through with other vendors, GoAnywhere was a pretty easy sell.”

Since implementing GoAnywhere, Bruno’s team uses it for a variety of projects in addition to file transfers, including checking on other systems to make sure they’re actively accepting data and communicating with the company telephone system, website, and more.

“I think we’re at about 5,000 different types of jobs that run through GoAnywhere on a daily basis,” Bruno said.

When it comes to encryption, Bruno says his staff relies on GoAnywhere’s support for multiple encryption standards.

“We’re using all of it: PGP encryption, AES with the banks including ACH transfers that require not only SFTP but also PGP encryption,” Bruno said. “We were also able to sunset a couple of other applications and pull their PGP keys into GoAnywhere, so that minimized some of our strain.”

Bruno admits he had a tough time initially selling his team on the value of GoAnywhere, but once they saw how much

easier GoAnywhere was compared to the manual scripts and multiple tools they were using, they quickly came on board.

“We can be a lot more pro-active to situations as they come about. Being able to input one line of code and call a script when you need to, or allowing the scheduler in GoAnywhere to do all of the heavy lifting -- it’s been huge,” Bruno said.

GoAnywhere eliminates most manual scripting, but it also helps programmers build a library of projects if they want it so they have resources to use when they encounter new types of projects.

“My entire staff, from reporting users to heavy engineers, can now take a file transfer project and beg, borrow, and steal from it to generate something that they can do for themselves relatively easily.”

When anyone runs into trouble, Bruno says, “the [Linoma Software] support is there to

help you, and the built-in examples in the product are robust, so the process is really streamlined.”

Overall, Bruno believes GoAnywhere has improved his team’s overall workflow efficiency.

“Coming across a product that really is easy to implement, does what its

wrapper says it’s capable of doing is great,” Bruno says. “It’s rare to find a product that can live up to those standards -- keeping it simple and doing what it’s supposed to do.”

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Penn Foster Career College

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About Penn Foster

As one of the oldest and most respected distance learning institutions in the world, Penn Foster Career School provides programs designed for the adult learner to foster lifelong learning and achieve career-specific diplomas.

Penn Foster says its mission is “to empower adult learners to advance or change their careers, learn a new skill, or gain personal satisfaction by providing breadth and depth of courseware, applicable technology, and a wide array of flexible services aimed at the needs of the adult learner.” Programs teach real-world, applicable skills to students, without regard to race, religion, gender, age, color, national origin, or physical disability, who have met previous education requirements.

www.PennFoster.edu



About Linoma Software

Linoma Software provides innovative technologies for protecting sensitive data and automating data movement. With a diverse install base of over 3,000 customers around the world, Linoma Software provides enterprise-class managed file transfer and data encryption solutions to corporations, nonprofit organizations and government entities. With its dedication to research, development and superior customer service, Linoma Software is a recognized leader in software development.

About the GoAnywhere Managed File Transfer Solution

GoAnywhere™ streamlines and manages data movement for the enterprise through an innovative centralized approach that allows organizations to simplify, automate, and encrypt file transfers. With support for multiple platforms, all popular communication protocols (SFTP, FTPS, HTTPS, AS2, etc.), and standard encryption methods, GoAnywhere helps address compliance requirements including HIPAA, PCI DSS, SOX, and more.

To download a free trial, visit GoAnywhereMFT.com.

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